**Submission Form**

**Ukrainian Law Firms 2020. A Handbook for Foreign Clients**

Dear Sir/Madam!

Yuridicheskaya Practika Publishing is preparing the eighteenth edition of the national legal directory **“Ukrainian Law Firms 2020. A Handbook for Foreign Clients”.** It is published inEnglish and provides international clientele with key branches of Ukrainian legislation and law firms operating on the market. Please visit our website to learn more about our previous publication: [www.ukrainianlawfirms.com](http://www.ukrainianlawfirms.com)

Within the framework of our current research we would like to explore the presence of international law firms practicing in Ukraine through regional desks (without the establishment of an office in the country). We believe that these market players make up a significant share of the high end market. For this reason we would be grateful if you would kindly fill in our submission form.

If we manage to get enough information from the foreign counsels, we would try to produce brief surveys about major players and their involvement in Ukrainian deals. The survey dedicated to regional desks can be found here:

<http://ukrainianlawfirms.com/whoiswho/banking-finance-capital-markets-debt-restructuring/>

<http://ukrainianlawfirms.com/whoiswho/corporate-and-ma/>

<http://ukrainianlawfirms.com/whoiswho/litigation/>

<http://ukrainianlawfirms.com/whoiswho/international-arbitration/>

Please note that we **are not going to rank regional desks and/or lawyers**. The data will be used for descriptive/informative purposes only.

**Guide for preparing your questionnaire:**

* You may submit information about actual projects of the regional desk **in 2019** **ONLY** and **ONGOING WORK**;
* Please differentiate your submission according to practice areas/industries;
* In order to make descriptive accents, you may divide practice areas/industries into sub-divisions;
* The concretization of data is welcomed but not compulsory because of the policy of confidentiality. If you submit confidential information to us for publication, please provide it in a general, descriptive way;
* You may submit confidential information for our research purposes only. Please put the mark **“CONFIDENTIAL”** and specify the subject of confidentiality (entire project, client, value, etc.);

**Important!**

* Submission is free of charge.
* The research team will contact the persons responsible for submission to clarify information and request additional data if need be.

**Deadlines**

Completed questionnaires are to be sent in the form of e-mails to [editor@ujbl.info](mailto:editor@ujbl.info)

The editorial team has to analyze a great deal of information and so we would appreciate your submission by   
**15 January 2020 or earlier.**

For additional information please contact our research team: **Olga Usenko** and **Alena Chernyavskaya** by phone on: +380 44 495-27-27 or e-mail: [editor@ujbl.info](mailto:editor@ujbl.info)

1. **Law Firm**:

Contact details (telephone, e-mail):

Number of lawyers on Ukrainian regional desk (total):

Head of Desk:

Key practitioners:

Location of key partners:

Core competences of Ukrainian regional desk/Major developments in 2019:

1. **How would you structure your client portfolio containing a Ukrainian element?**

|  |  |  |  |
| --- | --- | --- | --- |
|  | **% of client portfolio** | **Please name a few  (if relevant and possible)** | **Comments** |
| International corporations |  |  |  |
| Ukrainian branches of international corporations |  |  |  |
| Ukrainian corporate sector |  |  |  |
| Ukrainian state-owned companies |  |  |  |
| Ukrainian governmental institutions |  |  |  |
| Private clients/individuals |  |  |  |
| Ukrainian law firms |  |  |  |
| Other |  |  |  |

1. **How would you evaluate the dynamics in Ukraine-related work in the last 12 months? Please feel free to comment/explain your answer.**
   * + Workload increased;
     + Workload decreased;
     + Workload remained unchanged;
     + Type of assignments changed (e.g. transactional to litigation);
     + Type of assignments remained unchanged;
     + Your answer.
2. **Please provide information on your recent Ukraine-related projects:**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
| **Practice area** | **Projects (deals  & transactions, litigation  & arbitration proceedings; advisory, etc.)** | **Legal practitioners involved/ team leader** | **Legal support (Foreign law)** | **Legal support (Ukrainian law)** | **Period of closure/**  **Ongoing** |
|  | *Description of deal, parties involved, value (if disclosed)* |  | *Who did the law firm represent?*  *Which countries law did you practice?* | *Please name Ukrainian legal counsel (if disclosed)* |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

1. **Do you work with Ukrainian law firms?**

* Yes, these are:
* No.

1. **What are the most typical situations in your practice:**

* You hire a Ukrainian law firm;
* Ukrainian law firm hires you;
* Client hires you directly;
* You hire a sole Ukrainian expert (not a law firm);
* You take part in a tender together with a local legal counsel.

1. **What is your best/worst experience of working on Ukraine-related matter or dealing with Ukrainian counsels? Your comments will be treated as confidential and considered for research purposes only.**
2. **Which Ukrainian law firms (and lawyers) could you single out in the particular practice area? You are welcome to provide your comments on recent experience.**
3. **How active was your firm's Ukrainian (CIS) desk in developing business opportunities over the last 12 months?**

* Purely focused on work;
* Monitored and contributed to pitches/tenders;
* Monitored relevant events and attended the most relevant of them;
* Organized own events to generate client interest.

1. **What activities by Ukrainian lawyers were well-accepted or supported by your desk?**

* Office visits;
* Valuable market analytics and legislation updates;
* Joint client development events (in your country or Ukraine).

1. **Do you have any exclusive relationships with some Ukrainian law firms?**

* Yes, we have preferable legal partner(s) in Ukraine (please name, if possible):
* No, any Ukrainian law firm can approach us.

1. **Do you have Ukrainian (or Russian) speaking lawyers in your team?**
2. **Are you interested in giving a brief interview to the partner responsible for Ukraine (CIS) projects?**
3. **Please name the contact person who we can contact to clarify this submission if necessary.**